BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 12/20/2018

AGENDA ITEM NUMBER: <u>E.2.d.</u> Budget & Finance Committee

Financials for the Month Ending 10/31/2018

BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of October 31, 2018 month-end. The report also details monthly activity for October. Overall, with 83.3% of the budget year elapsed, year-to-date Library revenue, at 95.0% collected, is within budget and year-to date expense, at 77.4%, is also within budget. Items of note include:

REVENUE:

- ✓ **Property Tax for Library Proceeds:** The full \$24,422,489 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments:** Library aid payments are normally released by the State beginning two to three months after the State's budget is adopted. This year the payment arrived in August. The initial payment represents over 90% of the total for the year. The Library's 2018 budget assumed state library aid at 2017's funding level. The enacted NY State 2018-19 budget contained a 1% increase, totaling \$21,952. The State Library issued final aid tables in June, a budget adjustment reflecting this change was approved by the Board at the July 19th meeting.
- ✓ Commissions revenue is below budget: Standing at 58.4% of budget, performance of the Central Library's Café, which closed under the present operator in August is the main factor. A request for proposals for a new provider was issued in September, with responses received October 19th. The Board authorized an award at its November meeting.
- ✓ **Interest Earnings are above budget:** Increasing interest rates are the major factor.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process.

EXPENSE:

- ✓ Salaries and Wages expense running under budget. Contract settlements with AFSCME and the Librarians Association were reached in late 2017, and with CSEA in early 2018. Funding to help support the settlements' cost is included in the "Contract Salary Reserves" account. Overtime is running above budget in part due to coverage needs as turnover occurs. Overall, year-to-date Net Personal Services expense consumed 81.5% of the budget.
- ✓ Fringe Benefit expense is running under budget at 75.7% overall. Usage changes and negotiated increased employee contributions contributed to Active Employee Health Insurance cost being under budget (at 69.3%, with YTD costs 9.3% below year-to-date charges for the same period last year). Workers compensation expense is running above budget due to medical procedure expense billed in February, April and July. Finally, retiree medical charges so far this year are also running below budget, coming in at 72.9% of budget (and 1.3% above the same period in 2017). Said expense is subject to significant swings due to changes in usage by retirees. We closely monitor these accounts.
- ✓ Contractural Payments to Member Libraries adjusted budget reflects budgeting the expense side of New York State bullet aid allocations to libraries within the districts of State Senators Gallivan, Jacobs, Ranzenhofer and Assemblymember Walter. The bullet aid proceeds will be distributed shortly after they are received.
- ✓ **Insurance Premiums shows at 97.7** %. Reflects timing of policy renewal payments, current services contracted in this account are expected to end the year within budget.
- ✓ Office supplies shows at 88.7%. Demand for toner to support public access printers is the main factor. Public printing costs are offset by print revenue received in the Printing line (for Central and Buffalo Branches) and the Refund Contract Library line (for the member libraries located outside Buffalo).
- ✓ **Below budget Electric Utility costs helped counter the higher Natural Gas expense of a prolonged winter.** Natural Gas charges of \$111,330 came in at 75.6% of the 2018 annual budget, reflecting seasonality and prolonged winter weather. Expense was 14.1% higher than the \$97,543 paid in January − October 2017. Electricity charges of \$505,772 came in at 81.8% of the 2018 annual budget; however, they were 7.3% above the \$471,283 paid in January − October 2017. Natural Gas is one of several fuels and alternate energy sources used to provide electricity. Combined, 2018 interfund utility charges of \$617,102 were modestly below budget (80.6% of budget), however they were \$48,276 (8.5%) above those incurred for the same months in 2017. The Library participates in Erie County's aggregated utility purchasing pool which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

Revenue Detail as of 10/31/2018 83.3% of Budget Year

SAP		83.3%	of Budget Ye	ear				% of
Account				Adjusted	Revenue		To Be	Budget
Number	Account Description	Adopted Budget	Adjustments	Budget	October	YTD Revenue	Realized	Collected
	REVENUE FROM LIBRARY OPERATIONS							
419000	Library Charges - Fines	295,594	0	295,594	24,735	239,434.99	56,159	81.09
422000	Copies	17,398	0	17,398	1,742	19,958.78	(2,561)	114.79
466040	Printing	62,963	0	62,963	4,973	51,321.28	11,642	81.59
466030	Book Bags	1,100	0	1,100	55	795.00	305	72.3
466020	Minor Sale - Other	5,591	0	5,591	308	3,966.70	1,624	70.99
420510	Rent - Real Prop - Auditorium	21,100	0	21,100	1,935	19,032.75	2,067	90.2
420530	Comm - Tel Booth Food Svs	17,680	0	17,680	596	10,326.34	7,354	58.49
	TOTAL REVENUE FROM LIBRARY OPERATIONS	421,426	0	421,426	34,343	344,835.84	76,590	81.89
	REVENUE FROM STATE & COUNTY GOVT.							
400020	Library Real Prop Tax	24,422,489	0	24,422,489		24,422,488.99	0	100.09
408140	NYS Aid-Lib Incl Incent	1,943,728	19,131	1,962,859		1,942,598.00	20,261	99.0
408150	NYS Aid to Member Libraries	284,683	2,821	287,504		258,753.00	28,751	90.0
408160	State Aid - Special	0	268,500	268,500		13,000.00	255,500	4.8
409010	State Aid - Other	0	0	0		0.00	0	0.0
486000	Interfund - Subsidy	0	0	0		0.00	0	0.0
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	26,650,900	290,452	26,941,352	0	26,636,839.99	304,512	98.99
	OTHER REVENUE							
419010	Refunds - Cont Library	349,839	0	349,839		0.00	349,839	0.0
423000	Refund P/Y Expenses	10,000	0	10,000		30,756.01	(20,756)	307.6
466170	Refund Contract Lib Retire	0	0	0		0.00	0	0.0
466070	Refund P/Y Expenses	0		0		0.00	0	0.0
445030	Int & Earn - Gen Inv	2,000	0	2,000	1,146	9,490.95	(7,491)	474.5
466000	Misc Receipts	0	0	0		75.00	(75)	0.0
466010	NSF Check Fees	15	0	15		0.00	15	0.0
467000	Misc Depart Income	5,000	0	5,000	6,053	9,400.18	(4,400)	188.0
479100	Other Contributions	60,000	0	60,000		0.00	60,000	0.09
	TOTAL OTHER REVENUE	426,854	0	426,854	7,198	49,722.14	377,132	11.69
	USE OF FUND BALANCE							
402190	Appropriated Fund Balance	498,684	173,048	671,732		0.00	671,732	0.09
	TOTAL USE OF FUND BALANCE	498,684	173,048	671,732	0	0.00	671,732	0.09
	GRAND TOTAL OPERATING REVENUE	27,997,864	463,500	28,461,364	41,541	27,031,397.97	1,429,966	95.0%
	•							

Expenditure Detail as of 10/31/2018 83.3% of Budget Year

					63.3%	or budget rear						% Curren	it budget
SAP Acct. Nbr.	Account Description	2018 Adopted Budget	Encumbe red & PY Capital Project Balances	2018 Budget Adjust- ments/ Revisions	Adjusted Budget	October Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend /& Encumb
	OPERATING EXPENDITURES												
	PERSONAL SERVICES												
	Regular Salaries & Wages												
500000	•	9,520,007		0	9,520,007	\$850,197	7,961,689.97			7,961,689.97	1,558,317	83.6%	83.6%
500010		4,104,351		0	4,104,351	361,129	3,270,627.88			3,270,627.88	833,723	79.7%	79.7%
500020		759,767		0	759,767	69,930	688,972.32			688,972.32	70,795	90.7%	90.7%
500300	Shift Differential	19,000		0	19,000	2,617	16,713.84			16,713.84	2,286	88.0%	88.0%
500330) Holiday Worked	16,000		0	16,000		13,817.04			13,817.04	2,183	86.4%	86.4%
500350	O Other Employee Payments	100,000		0	100,000	2,042	56,153.23			56,153.23	43,847	56.2%	56.2%
	Salaries & Wages	14,519,125	0	0	14,519,125	\$1,285,915	12,007,974.28	0.00	0.00	12,007,974.28	2,511,151	82.7%	82.7%
501000	Overtime Salaries & Wages	220,000		0	220,000	\$27,900	208,028.80			208,028.80	11,971	94.6%	94.6%
	TOTAL, PERSONAL SERVICES	14,739,125	0	0	14,739,125	\$1,313,815	12,216,003.08	0.00	0.00	12,216,003.08	2,523,122	82.9%	82.9%
504990	Reduction From Personal Services	(53,937)	ı	0	(53,937)		0.00			0.00	(53,937)	0.0%	0.0%
504992	2 Contractual Salary Reserves	304,055		0	304,055		0.00			0.00	304,055	0.0%	0.0%
	NET PERSONAL SERVICES	14,989,243	0	0	14,989,243	1,313,815	12,216,003.08	0.00	0.00	12,216,003.08	2,773,240	81.5%	81.5%
	FRINGE BENEFITS												
50200	O Fringe Benefits	0		0	0		0.00			0.00	0	0.0%	0.0%
502010) Employer FICA - REGULAR	913,829		0	913,829	78,514	740,302.05			740,302.05	173,527	81.0%	81.0%
502020	D Employer FICA - MEDICARE	213,712		0	213,712	18,363	173,135.78			173,135.78	40,576	81.0%	81.0%
502030	Employee Health Insurance	2,593,704		0	2,593,704	213,126	1,797,998.17			1,797,998.17	795,706	69.3%	69.3%
502040	Dental Plan	97,542		0	97,542	8,079	73,440.99			73,440.99	24,101	75.3%	75.3%
502050	Workers Compensation	48,921		0	48,921	11,028	67,829.11			67,829.11	(18,908)		138.7%
502060	' '	20,144		0	20,144	(86)	3,925.69			3,925.69	16,218		19.5%
502070	' ·	1,629,339		0	1,629,339	129,146	1,188,307.74			1,188,307.74	441,031	72.9%	72.9%
502090	,	27,012		0	27,012	3,296	34,227.50			34,227.50		126.7%	126.7%
502100) Retirement	1,589,302		0	1,589,302	122,528	1,345,725.48			1,345,725.48	243,577	84.7%	84.7%
502000	Unallocated Fringe Benefits	30,025		0	30,025		0.00			0.00	30,025	0.0%	0.0%
	TOTAL, FRINGE BENEFITS	7,163,530	0	0	7,163,530	583,993	5,424,892.51	0.00	0.00	5,424,892.51	1,738,637	75.7%	75.7%
	TOTAL COMPENSATION RELATED	22,152,773	0	0	22,152,773	1,897,808	17,640,895.59	0.00	0.00	17,640,895.59	4,511,877	79.6%	79.6%

% Current Budget

Expenditure Detail as of 10/31/2018 83.3% of Budget Year

				•	of Budget Year	0/31/2010					% Curre	nt Budget
SAP Acct.	2018 Adopted	Encumbe red & PY Capital Project	2018 Budget Adjust- ments/	Adjusted	October	Year-to-Date		Funds Reser-	Total Expenditures &	Remaining	YTD	YTD Expend /&
Nbr. Account Description	Budget	Balances	Revisions	Budget	Expended	Expended	Encumb.	vations	Encumbrances	Balance	Expend	Encumb
505000 Office Supplies	167,535	15	0	167,550	8,593	148,572.23	20,320.55		168,892.78	(1.242)	88.7%	100.8%
	*			•	0,393	•	20,320.33		•	(1,343)		
505200 Clothing Supplies	4,000	1,407	0	5,407	7/0	2,407.13			2,694.43	2,712		
505600 Auto Truck & Heavy Equip Supplies	11,000		0	11,000	762	6,133.26	1,719.90		7,853.16	3,147	55.8%	
505800 Medical & Health Supplies	1,550	275	0	1,825		533.93			533.93	1,291	29.3%	29.3%
506200 Maintenance & Repair	106,400	16,523	25,000	147,923	(1,497)	89,655.89	25,559.43		115,215.32	32,708	60.6%	77.9%
506400 Highway Supplies (Rock Salt)	14,000		0	14,000	1,887	10,066.50			10,066.50	3,934	71.9%	71.9%
510000 Local Mileage Reimbursement	11,000		0	11,000	514	7,799.55			7,799.55	3,200	70.9%	70.9%
510100 Out of Area Travel	20,000		0	20,000	728	16,183.06			16,183.06	3,817	80.9%	80.9%
510200 Training and Education	55,231		0	55,231	3,253	26,623.51	115.00)	26,738.51	28,492	48.2%	48.4%
515000 Utility Charges (Telecom/water/sewer												
Water/Sewer	31,005			31,005	2,513	23,561.52			23,561.52	7,443	76.0%	76.0%
Fuel Oil	1,000			1,000		0.00			0.00	1,000	0.0%	0.0%
Telephone & Internet Service	67,928		0	67,928	(27,483)	45,340.26			45,340.26	22,588	66.7%	66.7%
515000 Total Utility Charges	99,933		0	99,933	(24,969)	68,901.78	0.00	0.00	68,901.78	31,031	68.9%	68.9%
516010 CONTRACTUAL PAYMENTS												
Newstead Public - Akron	724		15,000	15,724		724.00	15,000.00)	15,724.00	0	4.6%	100.0%
Ewell Free - Alden	1,591		2,500	4,091		1,591.00	2,500.00	1	4,091.00	0	38.9%	100.0%
Amherst Public	0		86,000	86,000		13,000.00	73,000.00		86,000.00	0	15.1%	
Angola Public	0		10,000	10,000		0.00	10,000.00		10,000.00	0	0.0%	
Aurora Public	0		2,500	2,500		0.00	2,500.00		2,500.00	0	0.0%	100.0%
Boston Free	1,862		2,500	4,362		1,862.00	2,500.00		4,362.00	0	42.7%	
Clarence Public	0		15,000	15,000		0.00	15,000.00)	15,000.00	0	0.0%	
Collins Public	0		2,500	2,500		0.00	2,500.00)	2,500.00	0	0.0%	100.0%
Concord Public	0		2,500	2,500		0.00	2,500.00		2,500.00	0	0.0%	
Eden Library	880		2,500	3,380		880.00	2,500.00		3,380.00	0	26.0%	100.0%
Elma Public	0		2,500	2,500		0.00	2,500.00		2,500.00	0	0.0%	
Grand Island Memorial	0		10,000	10,000		0.00	10,000.00		10,000.00	0	0.0%	
Hamburg Public	0		20,000	20,000		0.00	20,000.00		20,000.00	0	0.0%	
Lackawanna Public	11,875		0	11,875	2,969	11,875.00	0.00		11,875.00	0		
Lancaster Public	0		5,000	5,000		0.00	5,000.00		5,000.00	0	0.0%	100.0%
Marilla Free	738		2,500	3,238		738.00	2,500.00	1	3,238.00	0	22.8%	100.0%
North Collins Public	1,647		2,500	4,147		1,647.00	2,500.00)	4,147.00	0	39.7%	100.0%
Orchard Park Public	0		10,000	10,000		0.00	10,000.00)	10,000.00	0	0.0%	100.0%
City of Tonawanda Public	0		10,000	10,000		0.00	10,000.00)	10,000.00	0	0.0%	100.0%
Town of Tonawanda Public	0		20,000	20,000		0.00	20,000.00	1	20,000.00	0	0.0%	100.0%
West Seneca Public	0		5,000	5,000		0.00	5,000.00	<u> </u>	5,000.00	0	0.0%	100.0%
Total Cnt Pmts-NP Pur Svs	19,317	0	228,500	247,817	\$2,969	32,317.00	215,500.00	0.00	247,817.00	0	13.0%	100.0%

Expenditure Detail as of 10/31/2018 83.3% of Budget Year

SAP	2018	Encumbe red & PY Capital	2018 Budget Adjust-						Total			YTD Expend
Acct.	Adopted	Project	ments/	Adjusted	October	Year-to-Date		Funds Reser-	Expenditures &	Remaining	YTD	/&
Nbr. Account Description	Budget	•	Revisions	Budget	Expended	Expended	Encumb.	vations	Encumbrances	Balance	Expend	
516020 Professional Services Contracts & Fee	es 857,725	53,849	0	911,574	34,136	604,098.47	192,066.18		796,164.65	115,409	66.3%	87.3%
516030 Maintenance Contracts	124,900	44,589	40,000	209,489	2,733	152,001.88	15,402.62		167,404.50	42,085	72.6%	79.9%
530000 Other Expenses	188,800	49,849	0	238,649	26,782	131,309.15	6,503.33	48,492.00	186,304.48	52,344	55.0%	78.1%
545000 Rental Charges	4,925		0	4,925	371	2,136.18	1,795.38		3,931.56	993	43.4%	79.8%
555050 Insurance Premiums	150,048		0	150,048	531	146,581.12			146,581.12	3,467	97.7%	97.7%
561410 Lab & Technical Equipment	98,175	60,819	155,000	313,994	16,922	125,831.97	6,207.31	52,981.00	185,020.28	128,974	40.1%	58.9%
561420 Office Equip, Furn & Fixtures		69,147	0	69,147	436	24,114.40	934.00	44,286.04	69,334.44	(187)	34.9%	100.3%
561430 Building, Grounds and Heavy Equip		10,131	15,000	25,131		3,292.00		6,839.00	10,131.00	15,000	13.1%	40.3%
561440 Motor Vehicles			0	0		0.00			0.00	0	0.0%	0.0%
561450 Library Books and Media	3,009,000	175,955	0	3,184,955	216,267	2,468,400.69			2,468,400.69	716,554	77.5%	77.5%
575040 Interfund Exp - Utilities												
Fuel Oil	0		0	0		0.00			0.00	0	0.0%	0.0%
Natural Gas	147,264		0	147,264	3,143	111,330.13			111,330.13	35,934	75.6%	75.6%
Electricity	618,384		0	618,384	48,424	505,771.89			505,771.89	112,612	81.8%	81.8%
Total Interfund Exp - Utilites	765,648	0	0	765,648	51,567	617,102.02	0.00	0.00	617,102.02	148,546	80.6%	80.6%
942000 Interfund - Holding Center	(89,542))	0	(89,542)	(7,462)	(74,618.30)			(74,618.30)	(14,924)	83.3%	83.3%
Interfund - Correctional Facility	(99,889))		(99,889)	(8,324)	(83,240.80)			(83,240.80)	(16,648)	83.3%	83.3%
Interfund - Court Storage	(8,598)			(8,598)	(717)	(7,165.00)			(7,165.00)	(1,433)		83.3%
Total ID Library Services	(198,029)	0	0	(198,029)	(\$16,502)	(165,024.10)			(165,024.10)	(33,005)	83.3%	83.3%
910600 Interfund Expense - Purchasing Services	28,766		0	28,766	\$2,181	21,806.69			21,806.69	6,959	75.8%	75.8%
910700 Interfund Expnese - Fleet Services	32,061		0	32,061	\$2,303	20,940.94			20,940.94	11,120	65.3%	65.3%
980000 Interdepart Services DISS	273,106		0	273,106	21,390	213,897.50			213,897.50	59,209	78.3%	78.3%
System Operating Grand Totals	27,997,864	482,559	463,500	28,943,923	2,249,163	22,416,578.34	486,411.00	152,598.04	23,055,587.38	5,888,335	77.4%	79.7%

% Current Budget

Expenditure Detail as of 10/31/2018

					83.3%	of Budget Year	r					% Curren	t Budget
SAP Acct. Nbr.	Account Description	2018 Adopted Budget	Encumbe red & PY Capital Project Balances	2018 Budget Adjust- ments/ Revisions	Adjusted Budget	October Expended	Year-to-Date Expended	Encumb,	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend /& Encumb
	ERIE COUNTY CAPITAL / DEBT SERVICE FUNDING FOR LIBRARY Library Debt Service	1,031,377			1,031,377	0	1,019,856.23			1,019,856.23	11,521	98.9%	98.9%
Grand Capita	Total Operating and Erie County	29,029,241	482,559	463,500	29,975,300	2,249,163	23,436,435	486,411	152,598	24,075,444	5,899,856		80.3%

Buffalo and Erie County Public Library

Treasurer's Report of

Year to Date Donations

Results for the Period Ending October 31, 2018

Main Trust		\$1,083,630.06
Encore Editions Proceeds (Invested per resolution 200	06-19)	\$97,531.43
2017 Ending Balance		\$1,181,161.49
2018 Activity and Balances		
Restricted Donations (Donations received with instructions restricting the Library direct uses and fundraising for identified pro-		\$173,493.25
Unrestricted Donations		\$300.00
Interest Income		\$2,963.84
	Total 2018 Revenue	\$176,757.09
Less Disbursements		
Year-to-date Disbursements Pursuant to Resolutio	n 2010-8 Include:	
Library material purchases (direct from trust)		(\$24,165.23)
To Library Operating Fund to support Library mate	rial purchases	\$0.00
Programming support		(\$80,374.53)
Equipment, furnishings & supplies		(\$3,949.47)
Exhibit/display preparation and support/Rare Book	Room	(\$19,255.80)
Preservation/Conservation		\$0.00
Construction Grant Match	_	\$0.00
Raiser's Edge Software and General Fundraising E	xpense	(\$8,771.20)
Fundraiser Event Expense		\$0.00
Other		(\$12,743.72)
Subtot	al Disbursements per Resolution 2010-8	(\$149,259.95)
Other Disbursements (Describe)		\$0.00
	Total 2018 Disbursements	(\$149,259.95)
Balance, 2018 Activity		\$27,497.14
Cumulative Balance Library Trust		\$1,208,658.63