### BOARD OF TRUSTEES BUFFALO & ERIE COUNTY PUBLIC LIBRARY MEETING DATE: 11/16/2017

AGENDA ITEM NUMBER: <u>E.2.a.</u> Budget & Finance Committee Financials for the Month Ending **09/30/2017** 

#### BACKGROUND:

The attached report provides a summary of revenue and expenditure performance in the Library's Operating Budget for the year as of September 30, 2017 month-end. The report also details monthly activity for September. Overall, with 74.8% of the budget year elapsed, year-to-date Library revenue, at 94.4% collected, is well within budget and year-to date expense, at 71.3%, is also within budget. Items of note include:

#### **REVENUE:**

- ✓ **Fine Revenue continues under budget** reflecting the continued shift to e-content, which "expires" at the end of the loan period, and therefore never overdue combined with overall circulation, which ran 4.1% below the same period in 2016.
- ✓ **Property Tax for Library Proceeds:** The full \$23,943,617 Library Tax allocation was booked to the Library Fund in January.
- ✓ **Initial New York State Library Aid payments received in July.** Library aid payments are normally released by the State beginning two to three months after the State's budget is adopted. The initial payment represents over 90% of the total for the year. The Library's 2017 budget assumed state library aid at 2016's funding level. The enacted NY State 2016-17 budget maintained this level of support.
- ✓ **Refunds P/Y Expenses** revenue represents reimbursable expenses occurring in the prior year for which reimbursements were received in the current year. The year-to-date amount is from contract library reimbursement of that portion of their 2016 salary and benefits covered by locally collected fine and fee revenue (payroll and benefits for all libraries' personnel is processed through the Library System, utilizing Erie County's SAP financial system). The amounts were credited after the cut-off for 2016 year-end accruals.
- ✓ **Refunds Contract Library** revenue represents a return of fine revenue collected by contracting member libraries in excess of local expenses of those libraries. The revenue is transmitted as part of the year-end closing process.

### BUFFALO & ERIE COUNTY PUBLIC LIBRARY

OPERATING FINANCIAL REPORT AS OF SEPTEMBER 30, 2017 – (74.8% of the Budget Year elapsed)

Page 2 of 3

#### **EXPENSE:**

- ✓ **Salaries and wage expense running under budget.** Turnover contributed to the under-budget condition with year-to-date salary and wage expense consuming 72.5% of the budget.
- ✓ Fringe Benefit expense is running under budget at 67.8% overall. Vacancies result in below budget charges for payroll taxes. Usage changes and negotiated increased employee contributions contributed to Active Employee Health insurance cost being under budget (YTD costs are 5.8% below Year-to-date charges for the same period last year). NY State Retirement charges are slightly under budget at 74.2%, with year-end adjustments expected to keep the account within budget as the Library labor pool continues to shift to the lower cost Tier 6 plan via turnover. Finally, retiree medical charges so far this year continue to moderate, coming in at 64.6% of budget (4.6% below the same period in 2016). Said expense is subject to significant swings due to changes in usage by retirees. We will closely monitor this situation.
- ✓ Office Supplies are running above budget at 76.3%. While close to budget overall, printer toner usage has increased well above budget and a budget transfer in the \$5,000 range will be needed to close out the year. Toner usage largely reflects public demand for computer printing. Public Printing revenue is also running above budget.
- ✓ **Auto, Truck and Heavy Equipment Supplies are running above budget at 80.9%.** Parts for shipping truck repairs, including to lifts contributed to the increase a below \$5,000 budget transfer is expected to be needed to close out the account for the year.
- ✓ **Telephone and Internet Service charges show at 88.8% pending receipt of e-Rate reimbursements.** The federal e-Rate program covers up to 90% of eligible services in this expense category. While our Internet Access provider directly discounts this amount from our bill, our phone and data lines contractor, Time Warner (now Spectrum), processes e-Rate discounts on a reimbursement basis. Factoring in payment timing and anticipated reimbursements, these charges are expected to end the year within budget.
- ✓ **Contractural Payments to Member Libraries adjusted budget** reflects budgeting the expense side of New York State bullet aid allocations to libraries within the districts of State Senators Jacobs, Gallivan and Ranzenhofer.
- ✓ **Insurance premiums show at 93.9** %. Reflects timing of policy renewal payments, current services contracted in this account are expected to end the year within budget.

# BUFFALO & ERIE COUNTY PUBLIC LIBRARY OPERATING FINANCIAL REPORT AS OF SEPTEMBER 30, 2017 – (74.8% of the Budget Year elapsed) Page 3 of 3

### **EXPENSE** (continued):

- ✓ **Library materials account is above 74.8**% **reflect timing differences.** This accounts is expected to end the year within budget.
- ✓ A mild winter and summer helped counter higher Natural Gas rates to yield modest utility savings. Natural gas charges of \$95,116, came in at 63.9% of the 2017 annual budget, reflecting seasonality and significantly higher rates. This expense was 45.4% higher than the \$65,423 paid in January − September 2016. Electricity charges of \$424,712 came in at 66.9% of the 2017 annual budget. This expense was 0.8% lower than the \$428,115 paid in January − September 2016. This year's relatively mild temperatures helped, however rates increased significantly in 2017. Natural Gas is one of several fuels and alternate energy sources used to provide electricity. Combined 2017 interfund utility charges of \$519,858 were below budget (66.3% of budget), however they were \$26,291 (5.3%) above those incurred for the same months in 2016. The Library participates in Erie County's aggregated utility purchasing pool, which saves costs compared to retail pricing.

ACTION REQUIRED: None - Informational Report

### **BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2017 OPERATING BUDGET**

Revenue Detail as of 9/30/2017

SAP			% of					
Account		Adopted	Adjust-	Adjusted	Revenue		To Be	Budget
Number	Account Description	Budget	ments	Budget	September	YTD Revenue	Realized	Collected
	REVENUE FROM LIBRARY OPERATIONS							
419000	Library Charges - Fines	317,592	0	317,592	22,909	217,062.25	100,530	68.3%
422000	Copies	19,844	0	19,844	3,234	18,769.07	1,075	94.6%
466040	Printing	57,957	0	57,957	6,027	47,060.06	10,897	81.2%
466030	Book Bags	1,300	0	1,300	77	846.00	454	65.1%
466020	Minor Sale - Other	6,361	0	6,361	531	3,464.18	2,897	54.5%
420510	Rent - Real Prop - Auditorium	21,100	0	21,100	1,414	15,380.88	5,719	72.9%
420530	Comm - Tel Booth Food Svs	17,680	0	17,680	1,050	6,747.20	10,933	38.2%
	TOTAL REVENUE FROM LIBRARY OPERATIONS	441,834	0	441,834	35,241	309,329.64	132,504	70.0%
	REVENUE FROM STATE & COUNTY GOVT.							
400020	Library Real Prop Tax	23,943,617	0	23,943,617		23,943,616.98	0	100.0%
408140	NYS Aid-Lib Incl Incent	1,942,679	0	1,942,679		1,923,652.00	19,027	99.0%
408150	NYS Aid to Member Libraries	284,530	0	284,530		256,214.00	28,316	90.0%
408160	State Aid - Special	0	206,500	206,500		0.00	206,500	0.0%
409010	State Aid - Other	0	0	0		0.00	0	0.0%
486000	Interfund - Subsidy	0	0	0		0.00	0	0.0%
	TOTAL REVENUE FROM STATE & COUNTY GOVT.	26,170,826	206,500	26,377,326	0	26,123,482.98	253,843	99.0%
	OTHER REVENUE							
419010	Refunds - Cont Library	375,483	0	375,483		0.00	375,483	0.0%
423000	Refund P/Y Expenses	10,000	0	10,000		33,940.26	(23,940)	339.4%
466170	Refund Contract Lib Retire	0	0	0		0.00	0	0.0%
466070	Refund P/Y Expenses	0		0		0.00	0	0.0%
445030	Int & Earn - Gen Inv	2,000	0	2,000	190	1,991.57	8	99.6%
466000	Misc Receipts	0	0	0		252.63	(253)	0.0%
466010	NSF Check Fees	15	0	15		0.00	15	0.0%
467000	Misc Depart Income	5,000	0	5,000	287	2,909.53	2,090	58.2%
479100	Other Contributions	60,000	0	60,000		0.00	60,000	0.0%
	TOTAL OTHER REVENUE	452,498	0	452,498	477	39,093.99	413,404	8.6%
	USE OF FUND BALANCE							
402190	Appropriated Fund Balance	485,186	283,377	768,563		0.00	768,563	0.0%
	TOTAL USE OF FUND BALANCE	485,186	283,377	768,563	0	0.00	768,563	0.0%
	GRAND TOTAL OPERATING REVENUE	27,550,344	489,877	28,040,221	35,718	26,471,906.61	1,568,314	94.4%

# BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2017 OPERATING BUDGET

Expenditure Detail as of 9/30/2017

	74.8% of Budget Year							% Current Budge					
SAP Acct. Nbr.	Account Description	2017 Adopted Budget	Encumbe red & PY Capital Project Balances	2017 Budget Adjust- ments/ Revisions	Adjusted Budget	September Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb
	OPERATING EXPENDITURES												
	PERSONAL SERVICES												
	Regular Salaries & Wages												
500000	) Full Time - Salaries	9,418,289		0	9,418,289	\$749,695	6,949,604.93			6,949,604.93	2,468,684	73.8%	73.8%
500010	Part Time - Wages	3,980,282		0	3,980,282	293,859	2,803,344.64			2,803,344.64	1,176,937	70.4%	
500020	5	813,694		0	813,694	55,447	526,864.65			526,864.65	286,829	64.7%	
500300		16,000		0	16,000	1,486	13,045.74			13,045.74	2,954	81.5%	
500330	•	18,000		0	18,000	1,573	11,653.39			11,653.39	6,347	64.7%	
500350	' ' '	91,000		0	91,000	6,112	90,559.14			90,559.14	441	99.5%	
	Salaries & Wages	14,337,265	0	0	14,337,265	1,108,172	10,395,072.49	0.00	0	10,395,072.49	3,942,193	72.5%	
501000	Overtime Salaries & Wages	220,000		0	220,000	\$20,421	160,783.79			160,783.79	59,216	73.1%	
	TOTAL, PERSONAL SERVICES	14,557,265	0	0	14,557,265	1,128,593	10,555,856.28	0.00	0	10,555,856.28	4,001,409	72.5%	
	Reduction From Personal Services	(350,511)		0	(350,511)		0.00			0.00	(350,511)		
504992	2 Contractual Salary Reserves	125,033		0	125,033		0.00			0.00	125,033	0.0%	0.0%
	NET PERSONAL SERVICES	14,331,787	0	0	14,331,787	1,128,593	10,555,856.28	0.00	0	10,555,856.28	3,775,931	73.7%	73.7%
	FRINGE BENEFITS												
50200	O Fringe Benefits	0		0	0		0.00			0.00	0	0.0%	0.0%
502010	) Employer FICA - REGULAR	902,547		0	902,547	69,738	641,144.67			641,144.67	261,402	71.0%	71.0%
502020	D Employer FICA - MEDICARE	211,067		0	211,067	16,309	149,944.54			149,944.54	61,122	71.0%	71.0%
502030	Employee Health Insurance	2,715,691		0	2,715,691	184,734	1,777,434.98			1,777,434.98	938,256	65.5%	65.5%
502040	Dental Plan	98,636		0	98,636	6,813	63,222.19			63,222.19	35,414	64.1%	64.1%
502050	Workers Compensation	48,310		0	48,310	1,046	36,053.61			36,053.61	12,256	74.6%	74.6%
502060	Unemployment Insurance	21,339		0	21,339	505	8,317.04			8,317.04	13,022	39.0%	39.0%
502070	) Hospital & Medical - Retirees	1,608,584		0	1,608,584	32,779	1,038,493.23			1,038,493.23	570,091	64.6%	64.6%
502090	Health Insurance Waiver (Incl: 117)	34,008		0	34,008	2,318	20,812.50			20,812.50	13,196	61.2%	61.2%
502100	) Retirement	1,704,743		0	1,704,743	125,994	1,264,942.10			1,264,942.10	439,801	74.2%	74.2%
502000	Unallocated Fringe Benefits	25,232		0	25,232		0.00			0.00	25,232	0.0%	0.0%
	TOTAL, FRINGE BENEFITS	7,370,157	0	0	7,370,157	440,236	5,000,364.86	0.00	0	5,000,364.86	2,369,792	67.8%	67.8%
	TOTAL COMPENSATION RELATED	21,701,944	0	0	21,701,944	1,568,830	15,556,221.14	0.00	0	15,556,221.14	6,145,723	71.7%	71.7%
505000	Office Supplies	166,335		0	166,335	15,649	126,864.35	21,518.68		148,383.03	17,952	76.3%	89.2%
505200	Clothing Supplies	4,000	814	0	4,814		1,699.28	502.20		2,201.48	2,613	35.3%	45.7%
505600	) Auto Truck & Heavy Equip Supplies	9,750		0	9,750	2,342	7,892.33			7,892.33	1,858	80.9%	80.9%
	11/8/2017 12:07 PM					2 of 6			SA	AP Operating Stater	nent -Septemb	oer 2017	

### **BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2017 OPERATING BUDGET**

Expenditure Detail as of 9/30/2017

				2017	74.8%	of Budget Ye	ear					% Curren	t Budget
SAP Acct. Nbr.	Account Description	2017 Adopted Budget	Encumbe red & PY Capital Project Balances	2017 Budget Adjust- ments/ Revisions	Adjusted Budget	September Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb
505800	Medical & Health Supplies	1,100		0	1,100	39	186.73	812.45		999.18	101	17.0%	90.8%
506200	Maintenance & Repair	104,300	8,876	0	113,176	13,427	79,384.44	22,237.72	1,935	103,557.44	9,619	70.1%	91.5%
506400	Highway Supplies (Rock Salt)	14,000		0	14,000		3,681.65	2,348.50		6,030.15	7,970	26.3%	43.1%
510000	Local Mileage Reimbursement	13,000		0	13,000	1,453	6,182.71			6,182.71	6,817	47.6%	47.6%
510100	Out of Area Travel	15,000		0	15,000	263	10,033.86			10,033.86	4,966	66.9%	66.9%
510200	Training and Education	59,133		0	59,133	8,945	38,765.99			38,765.99	20,367	65.6%	65.6%
515000	Utility Charges (Telecom/water/sew	ver)											
	Water/Sewer	31,936			31,936	1,543	20,271.99			20,271.99	11,664	63.5%	63.5%
	Fuel Oil	1,000			1,000		0.00			0.00	1,000	0.0%	0.0%
	Telephone & Internet Service	62,476		0	62,476	2,653	55,482.40			55,482.40	6,994	88.8%	88.8%
515000	Total Utility Charges	95,412		0	95,412	4,196	75,754.39	0.00	0	75,754.39	19,658	79.4%	79.4%
516010	CONTRACTUAL PAYMENTS												
	Newstead Public - Akron	239		9,000	9,239	9,000	9,239.00			9,239.00	0	100.0%	100.0%
	Ewell Free - Alden	1,376		2,500	3,876	2,500	3,876.00			3,876.00	0	100.0%	100.0%
	Amherst Public	0		36,000	36,000	36,000	36,000.00			36,000.00	0	100.0%	100.0%
	Angola Public	0		10,000	10,000	10,000	10,000.00			10,000.00	0	100.0%	100.0%
	Aurora Public	0		2,500	2,500	2,500	2,500.00			2,500.00	0	100.0%	100.0%
	Boston Free	1,642		2,500	4,142	2,500	4,142.00			4,142.00	0	100.0%	100.0%
	Clarence Public	0		9,000	9,000	9,000	9,000.00			9,000.00	0	100.0%	100.0%
	Collins Public	0		2,500	2,500	2,500	2,500.00			2,500.00	0		100.0%
	Concord Public	0		2,500	2,500	2,500	2,500.00			2,500.00	0		100.0%
	Eden Library	0		2,500	2,500	2,500	2,500.00			2,500.00	0		100.0%
	Elma Public	0		2,500	2,500	2,500	2,500.00			2,500.00	0	100.0%	
	Grand Island Memorial	0		10,000	10,000	10,000	10,000.00			10,000.00	0	100.0%	100.0%

**Total Cnt Pmts-NP Pur Svs** 11/8/2017 12:07 PM

City of Tonawanda Public

Town of Tonawanda Public

Hamburg Public

Lancaster Public

Marilla Free

Lackawanna Public

North Collins Public

Orchard Park Public

West Seneca Public

0

0

441

682

0

0

0

0

16,816

12,436

20,000

5,000

2,500

2,500

10,000

10,000

20,000

5,000

166,500

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20,000

12,436

5,000

2,941

3,182

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10,000

20,000

183,316

5,000

20,000

5,000

2,500

2,500

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166,500

20,000.00

9,327.00

5,000.00

2,941.00

3,182.00

10,000.00

10,000.00

20,000.00

5,000.00

180,207.00

3,109.00

3,109.00

20,000.00

12,436.00

5,000.00

2,941.00

3,182.00

10,000.00

10,000.00

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100.0%

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98.3%

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75.0% 100.0%

100.0%

100.0%

100.0%

## BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2017 OPERATING BUDGET

Expenditure Detail as of 9/30/2017

7/ 8	0/_	Ωf	Ruc	last	Year
74.0	70	OI.	DUU	ıueı	rear

**Encumbe** 2017 red & PY **Budget** YTD 2017 Capital Adjust-**Funds** Total SAP Expend/ ments/ Year-to-Date Reser-Expenditures & YTD Acct. Adopted Project Adjusted September Remaining £ Nbr. **Account Description Budget** Balances Revisions Budget Expended Expended vations **Encumbrances Balance** Expend Encumb Encumb. Professional Services Contracts & 516020 850,637 75,829 0 926,466 37,315 656,509,36 199,518.85 856,028.21 70,438 70.9% 92.4% 516030 Maintenance Contracts 120,517 1,583 50,000 172,100 37,415 81,705,14 78,377.97 160,083.11 12,016 47.5% 93.0% 530000 Other Expenses 187,950 15,341 40,000 243,291 11,418 115,700.15 2,078.08 14,920 132,698.23 110,593 47.6% 54.5% 545000 Rental Charges 4,725 0 4,725 876 2,619,70 2,015.07 4,634,77 90 55.4% 98.1% 0 555050 Insurance Premiums 139,100 139,100 130,553,29 130,553,29 8,547 93.9% 93.9% 158,377 29,870 12,726.96 168,797.32 158,488 47.7% 561410 Lab & Technical Equipment 77,060 91,848 327,285 156,070.36 51.6% 110,000 9,066 11,934.56 22,338.00 34,272.56 75,727 10.8% 31.2% 561420 Office Equip, Furn & Fixtures 110,000 4,575.60 561430 Building, Grounds and Heavy Equip 15,000 15,000 4,575.60 4,575.60 10,424 30.5% 30.5% 0 0 0 0.00 0.00 0.0% 0.0% 561440 Motor Vehicles 561450 Library Books and Media 3,009,000 170,805 3,179,805 314,280 2,423,001.31 170,805 2,593,806,31 585,999 76.2% 81.6% 575040 Interfund Exp - Utilities Fuel Oil 0 0 0 0.00 0.00 0 0.0% 0.0% 0 63.9% Natural Gas 148,790 148,790 1,609 95,116.38 95,116.38 53,674 63.9% Electricity 684,829 (50.000)634,829 60,293 424,712.06 424,712.06 210,117 66.9% 66.9% Total Interfund Exp - Utilites 833,619 (50,000)783,619 61,902 519,828.44 0.00 0 519,828.44 263,791 66.3% 66.3% 942000 Interfund - Holding Center (68, 148.73)(68, 148.73)(22,716)(90,865)0 (90,865)(7,572)75.0% 75.0% 0 (78,345.73)75.0% Interfund - Correctional Facility (104,461)(104,461)(8,705)(78,345.73)(26,115)75.0% Interfund - Court Storage (8,598)0 (8.598)(717)(6,448.50)(6,448.50)(2.150)75.0% 75.0% **Total ID Library Services** (203.924)0 0 (203.924)(16.994)(152.942.96)(152.942.96)(50.981)75.0% 75.0% Intefund Expense - Purchasing 910600 27,638 0 27,638 \$2,082 18,736.48 18,736.48 8,902 67.8% 67.8% Services 910700 Interfund Expnese - Fleet Services 34,787 0 9,566.99 34,787 9,566.99 25,220 27.5% 27.5% 0 75.0% 980000 Interdepart Services DISS 268,445 268,445 22,370 201,333,78 201,333,78 67,111 75.0% **System Operating Grand Totals** 27,550,344 365,096 489,877 28,405,317 2,295,820 20,266,066,07 367,583,48 187,660 20,821,309.83 7,584,007 71.3% 73.3%

% Current Budget

# BUFFALO AND ERIE COUNTY PUBLIC LIBRARY 2017 OPERATING BUDGET

Expenditure Detail as of 9/30/2017

					74.8%	of Budget Y	ear					% Currer	nt Budget
SAP Acct. Nbr.	Account Description	2017 Adopted Budget	Encumbe red & PY Capital Project Balances	Budget Adjust- ments/	Adjusted Budget	September Expended	Year-to-Date Expended	Encumb.	Funds Reser- vations	Total Expenditures & Encumbrances	Remaining Balance	YTD Expend	YTD Expend/ & Encumb
	ERIE COUNTY CAPITAL FUNDING FO	R LIBRARY											
	Library Debt Service	956,761			956,761	118,983	939,067.30			939,067.30	17,694	98.2%	98.2%
490	General Obligation Bond Proceeds												
56125	0 Building Improvements		24,189		24,189		24,188.96			24,188.96	0	100.0%	100.0%
	Total General Obligations	0	24,189	0	24,189	0	24,188.96	0.00	0	24,188.96	0	100.0%	100.0%
	Total Erie County Capital for Library	956,761	24,189	0	980,950	\$118,983	963,256.26	0.00	0	963,256.26	17,694	98.2%	98.2%
Grand	Total Operating and Erie County	28 507 105	390 295	180 877	20 386 267	2 414 903	21 220 222 22	267 592 49	197 660	21 784 566 00	7 601 701	72 2%	7/ 1%

28,507,105 389,285 489,877 29,386,267 2,414,803 21,229,322.33 367,583.48 187,660 21,784,566.09 7,601,701 72.2% 74.1%

Capital

### **Buffalo and Erie County Public Library**

### Treasurer's Report of

### **Year to Date Donations**

### Results for the Period Ending September 30, 2017

Main Trust		\$1,079,133.31
Encore Editions Proceeds (Invested per res	olution 2006-19)	\$91,653.97
2016 Ending Balance		\$1,170,787.28
2017 Activity and Balances		
Restricted Donations (Donations received with instructions rest Library direct uses and fundraising for ide	ricting them to the Buffalo & Erie County Public entified program use)	\$116,055.67
Unrestricted Donations		\$8,158.00
Interest Income		\$529.40
	Total 2017 Revenue	\$124,743.07
Less Disbursements		_
Year-to-date Disbursements Pursuant to Library material purchases (direct from true To Library Operating Fund to support Library Programming support Equipment, furnishings & supplies Exhibit/display preparation and support/R Preservation/Conservation (Audubon Bird Construction Grant Match Raiser's Edge Software and General Fun Fundraiser Event Expense Other	ust) rary material purchases are Book Room ds) draising Expense	(\$11,551.17) \$0.00 (\$51,032.68) (\$21,695.31) (\$22,031.50) (\$45,550.00) \$0.00 (\$8,080.76) (\$493.96) (\$162.47)
	Subtotal Disbursements per Resolution 2010-8	(\$160,597.85)
Other Disbursements (Describe)		\$0.00
	Total 2017 Disbursements	(\$160,597.85)
Balance, 2017 Activity		(\$35,854.78)
Cumulative Balance Library Trust		\$1,134,932.50